Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 http://lobbyingdisclosure.house.gov

Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

http://www.senate.gov/lobby

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name	Individual	
	Address2 Suite 400 West	
City Washington State	DC Zip Code 20001 -	Country USA
3. Principal place of business (if different than line 2)		
City Richmond State	VA	Country USA
4a. Contact Name b. Telephone Number International Number Mr. David Sutton (804) 484-8897		5. Senate ID# 31406-12
7. Client Name Self Check if client is a state o	r local government or instrumentality	6. House ID# 317050000
TYPE OF REPORT 8. Year 2012 Q1 (1/1 - 3/31) 9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report Termination Da	t 🗌	_
INCOME OR EXPENSES - YOU MUST complete	either Line 12 or Line 13	
12. Lobbying	13. Organizatio	ns
INCOME relating to lobbying activities for this reporting period was:	EXPENSE relating to lobbying activities were:	for this reporting period
Less than \$5,000	<u>Less than \$5,000</u>	
\$5,000 or more \$	\$5,000 or more \(\sqrt{2},800,000.0 \)	0
Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income from the client (including all	14. REPORTING Check box to accounting method. See instructions for d	o indicate expense escription of options.
payments to the registrant by any other entity for lobbying activities on behalf of the client).	✓ Method A. Reporting amounts using LDA	
activities on behalf of the enemy.	Method B. Reporting amounts under sect Internal Revenue Code	tion 6033(b)(8) of the
	Method C. Reporting amounts under sect Revenue Code	tion 162(e) of the Internal
Signature ✓ Digitally Signed By: BRUCE GATES	Date	07/20/2012
Printed Name and Title Bruce Gates, Senior Vice President, Exter	rnal Affairs	
v6.0.2a		Page 1 of 8

Covered Official Position (if applicable) New	louse(s) of Congress and Federal agencies	7. House(s) of Congress and Federal agencies	Name of each individual who acted as a lobbyist in this issue area Last Name Last Name Last Name Suffix Covered Official Position (if applicable) N/A N/A	Theres for Disease Control's implementation of stimulus funding provisions of P.L. 111-5, American Recovery and Reinvestment House(s) of Congress and Federal agencies Check if None House of Representatives, U.S. Senate Name of each individual who acted as a lobbyist in this issue area St. Name Last Name Suffix Covered Official Position (if applicable)	Name of each individual who acted as a lobbyist in this issue area	Centers for Disease Control's implementation of stimulus funding provisions of P.L. 111-5, American Recovery and Reinvestment Act 7. House(s) of Congress and Federal agencies Check if None 8. HOUSE OF REPRESENTATIVES, U.S. SENATE 8. Name of each individual who acted as a lobbyist in this issue area	Centers for Disease Control's implementation of stimulus funding provisions of P.L. 111-5, American Recovery and Reinvestment Act 7. House(s) of Congress and Federal agencies Check if None 8. HOUSE OF REPRESENTATIVES, U.S. SENATE 8. Name of each individual who acted as a lobbyist in this issue area
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Altria Client Services Inc.

Registrant

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	a code HCR Health	Issues		(one per page)	
16. Specific lobbying	gissues				
Centers for Disease (Affordable Care Act	Control's implementation of hea	lth care funding pr	visions of P.L.	111-148, the Patient Protection an	nd
17. House(s) of Cong	gress and Federal agencies	Check if None			
J.S. HOUSE OF REPRESE	-				
18. Name of each ind	ividual who acted as a lobbyist i	n this issue area			
First Name	Last Name	Suffix	Covere	ed Official Position (if applicable)	New
Bruce	Gates	Bullix			1101
			ΙΙΝΙ / Δ		
			N/A		
Cindy	Hayden		N/A		
Cindy Phil	Hayden Park		N/A (See note on T	OB Addendum page)	
Cindy	Hayden		N/A	OB Addendum page)	
Cindy	Hayden Park		N/A (See note on T	OB Addendum page)	
Cindy	Hayden Park		N/A (See note on T	OB Addendum page)	
Cindy Phil	Hayden Park		N/A (See note on T	OB Addendum page)	
Cindy Phil	Hayden Park		N/A (See note on T	OB Addendum page)	
Cindy Phil Todd	Hayden Park		N/A (See note on T	OB Addendum page)	
Cindy	Hayden Park		N/A (See note on T	OB Addendum page)	
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Cindy Phil Todd	Hayden Park Walker	nes listed on line 16	N/A (See note on T N/A		
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Altria Client Services Inc.

Registrant

15. General issue are	ea code TAX Taxation	n/Internal Revenue Code	(one per page)	
16. Specific lobbying	g issues			
HR 942: American R	esearch and Competitiveness Ac	et of 2011; provisions rela	ating to research and development credits	
HR 3091/S 1647: To	make permanent the individual i	ncome tax rates for capita	ll gains and dividends; all provisions of the b	oill
	gress and Federal agencies [NTATIVES, U.S. SENATE, Treasury - De	Check if None		
J.S. HOUSE OF REPRESE	NIAIIVES, U.S. SENAIE, ITeasury - De	pt or, White House Office		
10 N				
18. Name of each ind	lividual who acted as a lobbyist in	n this issue area		
	Last Name	Suffix	Covered Official Position (if applicable)	Nev
First Name		i	Covered Official Position (if applicable)	Nev
First Name Bruce	Last Name	Suffix	Covered Official Position (if applicable)	Nev
First Name Bruce Sarah	Last Name Gates	Suffix N/A	Covered Official Position (if applicable)	Nev
18. Name of each ind First Name Bruce Sarah Todd	Last Name Gates Knakmuhs	Suffix N/A N/A	Covered Official Position (if applicable)	Nev
First Name Bruce Sarah	Last Name Gates Knakmuhs	Suffix N/A N/A	Covered Official Position (if applicable)	Nev
First Name Bruce Sarah	Last Name Gates Knakmuhs	Suffix N/A N/A	Covered Official Position (if applicable)	Nev
First Name Bruce Sarah	Last Name Gates Knakmuhs	Suffix N/A N/A	Covered Official Position (if applicable)	Nev
First Name Bruce Sarah	Last Name Gates Knakmuhs	Suffix N/A N/A	Covered Official Position (if applicable)	Nev
First Name Bruce Sarah	Last Name Gates Knakmuhs	Suffix N/A N/A	Covered Official Position (if applicable)	Nev
First Name Bruce Sarah	Last Name Gates Knakmuhs	Suffix N/A N/A	Covered Official Position (if applicable)	Nev
First Name Bruce Sarah Todd	Last Name Gates Knakmuhs Walker	Suffix N/A N/A N/A		Nev
First Name Bruce Sarah Todd	Last Name Gates Knakmuhs	Suffix N/A N/A N/A		Nev
First Name Bruce Sarah Todd	Last Name Gates Knakmuhs Walker	Suffix N/A N/A N/A		Nev
First Name Bruce Sarah Todd	Last Name Gates Knakmuhs Walker	Suffix N/A N/A N/A		Nev

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ADDENDUM for General Lobbying Issue Area: TAX - Taxation/Internal Revenue Code	
S 174: Healthy Lifestyles and Prevention America Act; provisions relating to Federal Excise Tax increases	3
S 794: Protecting American Taxpayers from Misconduct Act; all provisions of the bill	
Discussions on maintaining Capital Gains and Dividends Tax Rates and Internal Revenue Code reform and Corporate Income Tax Rate	reduction of

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	tional Cigar Manufacturing		-	
HR 3186/S 1706: Smugg	tional Cigal Manufacturing	and Small Busines	ss Jobs Preservation Act of 2011; all provisions of	the bills
	gled Tobacco Prevention Ac	et of 2011; all prov	risions of the bill	
17. House(s) of Congress U.S. HOUSE OF REPRESENTATI		Check if Nor	le	
0 37 0 1 1 11 11				
8. Name of each individ	ual who acted as a lobbyist	in this issue area		
	•		Covered Official Position (if applicable)	LNo
irst Name	Last Name	in this issue area Suffix	Covered Official Position (if applicable)	Ne
irst Name David	Last Name Fernandez		N/A	Ne
irst Name David Bruce	Last Name Fernandez Gates		N/A N/A	Ne
irst Name David Bruce Cindy	Last Name Fernandez Gates Hayden		N/A	Ne
orst Name David Bruce Cindy John	Last Name Fernandez Gates Hayden Hoel		N/A	Ne
orst Name David Bruce Cindy John Garah	Last Name Fernandez Gates Hayden Hoel Knakmuhs		N/A	Ne
orst Name David Bruce Cindy Ohn Garah Phil	Last Name Fernandez Gates Hayden Hoel Knakmuhs Park		N/A N/A N/A N/A N/A N/A (See note on TOB addendum page)	Ne
orst Name David Bruce Cindy Ohn Garah Phil	Last Name Fernandez Gates Hayden Hoel Knakmuhs		N/A	
orst Name David Bruce Cindy John	Last Name Fernandez Gates Hayden Hoel Knakmuhs Park		N/A N/A N/A N/A N/A N/A (See note on TOB addendum page)	
orst Name David Bruce Cindy Ohn Garah Phil	Last Name Fernandez Gates Hayden Hoel Knakmuhs Park		N/A N/A N/A N/A N/A N/A (See note on TOB addendum page)	
David Bruce Cindy Cohn Garah Phil	Last Name Fernandez Gates Hayden Hoel Knakmuhs Park Walker	Suffix	N/A N/A N/A N/A N/A N/A (See note on TOB addendum page) N/A	
David Bruce Cindy Cohn Garah Phil	Last Name Fernandez Gates Hayden Hoel Knakmuhs Park	Suffix	N/A N/A N/A N/A N/A N/A (See note on TOB addendum page) N/A	
rst Name David Bruce Cindy ohn arah Phil	Last Name Fernandez Gates Hayden Hoel Knakmuhs Park Walker	Suffix	N/A N/A N/A N/A N/A N/A (See note on TOB addendum page) N/A	

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HR 4134: To amend the Internal Revenue Code of 1986 to clarify that any person who, for a commercial purpose, makes available for consumer use a machine capable of producing tobacco products, is a manufacturer of tobacco products; all provisions on the bill

Public Law 112-141 (HR 4348) MAP 21, Moving Ahead for Progress in the 21st Century Act; provisions relating to the definition of manufacturer under Federal excise tax

HR 5973: FY 2013 Agriculture, Rural Development, Food and Drug Administration and Related Agencies Appropriations Act, 2013; Subcommittee report language and possible amendment relating to the exemption of premium cigars from FDA regulation pursuant to the Family Smoking Prevention and Tobacco Control Act

S 1813: MAP 21, Moving Ahead for Progress in the 21st Century Act; provisions relating to the definition of manufacturer under federal excise tax;

S 3081: Tobacco Tax Equity Act of 2012; provisions relating to roll your own tobacco; 100122 amendment to Internal Revenue Code section 5702(d) definition of manufacturer of tobacco products

HR (Yet to be Introduced)/S 3295: FY 2012 Departments of Labor, Health and Human Services and Education Appropriations Bills; Center for Disease Control's implementation of health care funding provisions of P.L. 111-148, the Patient Protection and Affordable Care Act

Phil Park Previous Covered positions: Office of Senator George V. Voinovich 1999-2011 - Chief of Staff, Legislative Director, Legislative Assistant, Legislative Aide and Legislative Correspondent

Printed Name and Title Bruce Gates, Senior Vice President, External Affairs

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15. General issue are	ea code TRD Trade	(Domestic/Foreign)	(one per page)	
16. Specific lobbyin	g issues			
Discussions related t	to the Trans-Pacific Partnership	Act, matters regarding tra	de promotion restrictions	
7 House(s) of Con	gress and Federal agencies	Check if None		
	NTATIVES, U.S. SENATE	Check II None		
0 Nama af an la in-		in this issue and		
	lividual who acted as a lobbyist			
irst Name	Last Name	Suffix	Covered Official Position (if applicable)	Ne
irst Name Bruce	Last Name Gates	Suffix N/A	Covered Official Position (if applicable)	Ne
irst Name Bruce	Last Name	Suffix N/A N/A	Covered Official Position (if applicable)	Ne
irst Name Bruce John	Last Name Gates	Suffix N/A	Covered Official Position (if applicable)	Ne
irst Name Bruce ohn	Last Name Gates Hoel	Suffix N/A N/A	Covered Official Position (if applicable)	Ne
irst Name Bruce ohn	Last Name Gates Hoel	Suffix N/A N/A	Covered Official Position (if applicable)	Ne
irst Name Bruce ohn	Last Name Gates Hoel	Suffix N/A N/A	Covered Official Position (if applicable)	Ne
irst Name Bruce ohn	Last Name Gates Hoel	Suffix N/A N/A	Covered Official Position (if applicable)	Ne
irst Name Bruce ohn	Last Name Gates Hoel	Suffix N/A N/A	Covered Official Position (if applicable)	Ne
irst Name Bruce ohn	Last Name Gates Hoel	Suffix N/A N/A	Covered Official Position (if applicable)	
irst Name Bruce ohn	Last Name Gates Hoel	Suffix N/A N/A	Covered Official Position (if applicable)	Ne
irst Name Bruce ohn Codd	Last Name Gates Hoel	Suffix N/A N/A	Covered Official Position (if applicable) Check if None	Ne D D D D D D D D D D D D D D D D D D D
irst Name Bruce ohn Codd	Last Name Gates Hoel Walker	Suffix N/A N/A		
irst Name Bruce Ohn Fodd	Last Name Gates Hoel Walker	Suffix N/A N/A		Ne

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